

Thessaloniki, 15th November 2018

### Tariff policy from 01/01/2019

Significant reductions for the first time in the price of water, a broader social tariff, as well as securing the company's investment plan are the main features of the new pricing policy of EYATH SA effective from 1 January 2019. The new pricing policy ensures equilibrium in the dual nature of water, as a valuable natural resource and as a social asset.

#### Domestic tariff

For households, which are the vast majority of EYATH consumers (68%), pricing policy follows the rationale of lowering the price of water at low scales, to ensure its social status and increase in high, in order to avoid wastage (here is only 0.6% of household consumers).

Specifically, the new domestic tariff policy and its comparison with the applicable tariffs are as follows:

2018 Tariff policy		2019-2020 Tariff policy	
4-month consumption scale (m <sup>3</sup> )	Water charge (€/m <sup>3</sup> )	Four-month consumption (m <sup>3</sup> )	Water charge (€/m <sup>3</sup> )
0-10	0,46	0-10	<b>0,42</b>
11-30	0,63	11-40	<b>0,60</b>
31-60	0,72	41-60	<b>0,70</b>
61-120	1,16	61-120	<b>1,20</b>
121-180	2,39	121-160	<b>3,60</b>
181-	4,03	161-	<b>4,40</b>

For years 2021-2023 there is an increase in tariffs of 2%, except for the first scale of the domestic tariff (consumption up to 10 m<sup>3</sup>). This increase, which corresponds to the forecasts of the fluctuation of GDP for the next five years, is dictated by the needs of implementing the company's investment plan (extension of Thessaloniki Water Treatment Plant, maintenance of Aravissos aqueduct, improvement of water supply and sewerage networks).

One of the main features of the new pricing policy is the extension of the social residential tariff (SRT) in which PPC integration criteria are adopted: in the first category (SRT Category A - beneficiaries of Social Solidarity Payment) consumption of up to 30 m<sup>3</sup> is free, from 31 to 80 m<sup>3</sup> the discount is 70%, while it is reduced to 35% for consumption of 80 to 120 m<sup>3</sup> in the four months. In the second category (SRT Category B) the consumption of up to 30 m<sup>3</sup> it is



also free of charge, from 31 to 80 m<sup>3</sup> the discount is 50%, while for higher consumption and up to 120 m<sup>3</sup> the quarter is down to 25%.

Indeed, the aim is to include the social invoice directly and without additional "papers", with the data being taken directly from IDIKA (Electronic Governance of Social Security).

#### *Other consumer categories*

Professional tariffs also reduce the price of low consumption (64% of the total professional customers) and increase in the higher, an incentive to avoid wastage of the valuable natural resource while for 83% of the industries the charges remain the same (consumption up to 2,000 m<sup>3</sup>). The tariff of public, municipal and local authorities is kept steady (15% of billings), and the fixed charges of all categories remain. At the same time, a new social tariff is applied for charities, NGOs and charitable institutions (those belonging to the National Register of Private Non-Profit Organizations).

#### **2019-2020 Tariff policy other consumer categories**

Consumer category	4-month consumption scale	Water charge (€/m <sup>3</sup> )	Sewer charges
Irrigation-Cleanliness	0-10	2,00	No
Private green areas	11-100	2,50	
	over 101	3,60	
Professional	0-200	0,70	Yes
	over 201	0,95	
Industrial	0-2000	0,52	Yes
	over 2000	0,87	
Fire protection	-	5,00	No
Tank trucks	-	1,00	No
Ship supply	-	2,00	No
Local authorities	-	0,35	Yes
Public-Municipal	-	0,65	Yes
Private Non-profit Organizations	-	0,65	Yes
Drilling	-	-	Yes

For more information, please contact the Company's Shareholder & Corporate Announcement Office.