## THESSALONIKI WATER SUPPLY & SEWERAGE CO. S.A.

GENERAL COMMERCIAL REGISTER NO.: 58240404000 (Companies Register No.: 41913/06/B/98/32)
REGISTERED OFFICE: 127 Egnatias St., Thessaloniki GR-54635
DATA AND INFORMATION FOR THE PERIOD from 1/1/2016 to 31/12/2016

(Published in accordance with Article 135 of Codified Law 2190/1920 on businesses preparing annual financial reports, consolidated or otherwise, in conformity with the IAS)

This data and information based on the financial statements seeks to provide a general overview of the financial status and results of THESSALONIKI WATER SUPPLY & SEWERAGE CO. S.A. Consequently, we recommend that before making any investment decision or engaging in any transaction with the issuer, readers should consult the company's website where the financial statements as well as the audit report prepared by the statutory auditor have been posted.

| The competent Ministry: Ministry of Economy, Infrastructure, Shipping & Tourism  |  |                             |                             |  | CASH FLOW STATEMENT  |                             |                       |                          |                         |
|--|--|-----------------------------|-----------------------------|--|--|-----------------------------|-----------------------|--------------------------|-------------------------|
| bsite: www.eyath.gr<br>e-up of Board of Directors:   |  |                             |                             | Indirect method<br>(amounts expressed in € '000) | THE GROUP  |                             | THE COMPANY           |                          |                         |
| loannis Krestenitis, Chairman of the BoD & CEO, executive member - Ioannis Papaioannou, Vice Chairman, executive member - Styliani Valani, Vice  |  |                             |                             |  |  | 1/1-31/12/2016              | 1/1-31/12/2015        | 1/1-31/12/2016           | 1/1-31/12/2015          |
| Chairman, executive member - Stefania Tanimanidou, indepen<br>Evdoxos Petridis, non-executive member - Olympia Latsiou, no   | Operating activities:  |                             |                             |  |  |                             |                       |                          |                         |
| executive member - Giorgos Archontopoulos, employee repres   | Earnings / (losses) before tax (continuing operations)           | 21.769                      | 20.701                      | 21.568   | 20.754   |                             |                       |                          |                         |
| executive member.  |  |                             |                             |  | Plus/(Minus) adjustments for:  |                             |                       |                          |                         |
| Date of approval of periodic financial statements by Board of<br>Directors:  | 27 April 2017  |                             |                             |  | Depreciation Provisions  | 6.402<br>4.583              | 6.184<br>2.551        | 6.401<br>4.583           | 6.157<br>2.551          |
| Statutory auditor: Athanasia Arabatzi (Reg. No. 12821), Christos Vargiemezis (Reg. No. 30891)  |  |                             |                             |  | Income from participations   | -                           | -                     | 4.505                    | (51)                    |
| Auditing Company: Grant Thornton S.A. (Companies Register No. 127)   |  |                             |                             |  | Fixed asset investment subsidies   | (397)                       | (420)                 | (397)                    | (420)                   |
| Type of audit report: Unqualified opinion  |  |                             |                             |  | Interest and related (income) / expenses   | (1.272)                     | (1.127)               | (1.270)                  | (1.111)                 |
|  |  |                             |                             |  | Plus / minus adjustments for changes in working capital  | 31.084                      | 27.889                | 30.884                   | 27.880                  |
|  | (amounts expressed in € '000)  THE GROUP  THE COMPANY            |                             |                             |  | or related to operating activities:  |                             |                       |                          |                         |
|  | THE G  | COOP                        | THE COM                     | MEANT  |  | 504                         | (00.4)                | 504                      | (00.4)                  |
|  |  |                             |                             |  | Decrease / (increase) in inventories   | 591                         | (284)                 | 591                      | (284)                   |
| ASSETS Property, plant and equipment   | <b>31/12/2016</b><br>80.275                                      | <b>31/12/2015</b><br>81.418 | <b>31/12/2016</b><br>80.275 | <b>31/12/2015</b><br>81.418                      | Decrease / (increase) in receivables  Decrease/ (increase) in long-term receivables  | 3.094<br>53                 | (4.756)<br>(401)      | 3.080<br>53              | (4.726)<br>(401)        |
| Intangible assets  | 401  | 153                         | 401                         | 153  | (Decrease) /increase in liabilities (excl. loans)  | (7.632)                     | 55                    | (7.627)                  | 98                      |
| Other non-current assets<br>Inventories  | 5.256<br>1.636   | 6.400<br>1.045              | 5.316<br>1.636              | 6.460<br>1.045                                   | (Less):<br>Interest charges and related expenses paid  | (50)                        | (50)                  | (57)                     | (50)                    |
| Trade receivables  | 41.360   | 41.758                      | 41.338                      | 41.729   | Tax paid   | (8.330)                     | (7.807)               | (8.330)                  | (7.708)                 |
| Other current assets TOTAL ASSETS  | 63.070<br>191.998  | 57.258<br>188.032           | 62.747<br><b>191.713</b>    | 57.123<br><b>187.928</b>                         |  |                             |                       |                          |                         |
| TOTAL ASSETS   | 191.990  | 100.032                     | 191.713                     | 107.920  | Total inflow/(outflow) from operating activities (a)   | 18.809                      | 14.645                | 18.594                   | 14.810                  |
| EQUITY AND LIABILITIES Share capital   | A0 656   | 40.656                      | 40.656                      | 40.656   | Investing activities:  |                             |                       |                          |                         |
| Share capital Other reserves of equity   | 40.656<br>113.499  | 40.656<br>110.013           | 40.656<br>113.139           | 40.656<br>109.778                                | Investing activities: Purchase of intangible and tangible assets   | (5.511)                     | (6.961)               | (5.511)                  | (6.959)                 |
| Total equity attributable to owners of parent company (a)  | 154.155  | 150.668                     | 153.795                     | 150.435  | Sale of intangible and tangible assets   | · · · · · · · · ·           | 27                    |                          | 27                      |
| Non-controlling interests (b)  Total equity (c) = (a) + (b)  | 0<br><b>154.155</b>  | 0<br><b>150.668</b>         | 0<br><b>153.795</b>         | 0<br><b>150.435</b>                              | Dividends received<br>Interest received  | 1.312                       | 1.414                 | -<br>1.312               | 63<br>1.398             |
|  |  |                             |                             |  | Total inflow/(outflow) from investing activities (b)   |                             |                       |                          |                         |
| Provisions / Other long-term liabilities Trade and other short-term payables   | 27.554<br>10.288   | 26.651<br>10.713            | 27.554<br>10.364            | 26.651<br>10.843                                 |  | (4.199)                     | (5.520)               | (4.200)                  | (5.471)                 |
| Total liabilities (d)  | 37.842   | 37.364                      | 37.918                      | 37.494   | Financing activities:  |                             |                       |                          |                         |
| TOTAL EQUITY AND LIABILITIES  STATEM   | 191.998<br>ENT OF COMPREHENS                                     | 188.032                     | <u>191.713</u>              | <u>187.928</u>                                   | Collections from subsidies Dividends paid  | (8.869)                     | 45<br>(8.519)         | (8.869)                  | 45<br>(8.519)           |
|  | amounts expressed in €   |                             |                             |  | Total inflow / (outflow) from financing activities (c)   | (0.009)                     | (0.519)               | (0.003)                  | (0.519)                 |
|  | THE G  | POLIP                       | THE COM                     | MDANY  | Net increase/ (decrease) in cash and cash equivalents for  | (8.869)                     | (8.474)               | (8.869)                  | (8.474)                 |
|  | 1/1-31/12/2016   | 1/1-31/12/2015              | 1/1-31/12/2016              | 1/1-31/12/2015                                   | the period (a) + (b) + (c)   | <u>5.741</u>                | <u>652</u>            | <u>5.526</u>             | <u>865</u>              |
|  | Continuing (   | Operations                  | Continuing O                | perations  | Cash and cash equivalents at beginning of period   | <u>50.956</u>               | <u>50.305</u>         | 50.776                   | 49.911                  |
| Turnover   | 73.278   | 73.048                      | 73.278                      | 73.048   | Cash and cash equivalents at end of period   | <u>56.697</u>               | <u>50.956</u>         | <u>56.302</u>            | <u>50.776</u>           |
| Gross Profit / (losses)  | 29.496   | 26.068                      | 30.241                      | 26.902   |  |                             |                       |                          |                         |
| Earnings / (losses) before taxes, financial and investment results   | 20.496   | 19.575                      | 20.298                      | 19.594   | STATEM   | IENT OF CHANGES IN E        | EQUITY                |                          |                         |
| Earnings / (losses) before tax   | 21.769   | 20.701                      | 21.568                      | 20.754   |  |                             |                       |                          |                         |
| Less taxes Earnings / (losses) net of tax (A)  | ( <u>9.311)</u><br>12.457  | (7.217)<br>13.485           | (9.237)<br>12.331           | (7.201)<br>13.553                                | (amounts expressed in € '000)  | THE GRO                     | OUP<br>1/1-31/12/2015 | THE CO                   | MPANY<br>1/1-31/12/2015 |
| - Parent company shareholders  | 12.457   | 13.485                      | 12.331                      | 13.553   |  | 171 01712/2010              | 171 01712/2010        | 171 01712/2010           | 1/1 01/12/2010          |
| Non-controlling interests Other total income net of tax (B)  | 0<br>105   | 0<br>111                    | 0<br>105                    | 0<br>111   | Total equity at start of period (1/1/2016 and 1/1/2015 respectively)   | 150.668                     | 145.785               | 150.435                  | 145.482                 |
| Total comprehensive income net of tax (A)+(B)  | 12.562   | 13.596                      | 12.436                      | 13.664   | Total comprehensive income net of tax  | 12.562                      | 13.596                | 12.436                   | 13.664                  |
| Darent company charchalders  | 12.562   | 13.596                      | 12.436                      | 13.664   | Share capital increase / (decrease) Dividends distributed  | 0                           | (9.712)               | (0.075)                  | 0<br>(8.712)            |
| Parent company shareholders     Non-controlling interests  | 0  | 13.596                      | 12.436                      | 13.664   | Own share purchase / (sale)  | (9.075)<br>0                | (8.712)<br>0          | (9.075)<br>0             | (6.712)                 |
| Basic earnings (losses) per share after taxes (in €)   | 0,3432   | 0,3715                      | 0,3397                      | 0,3734   | Total equity at end of period (31/12/2016 and 31/12/2015   |                             | .=                    |                          |                         |
| Dividend proposed per share (in euro)  Earnings / (losses) before taxes, financial and investment  |  |                             | 0,1140                      | 0,1250   | respectively)  | <u>154.155</u>              | <u>150.668</u>        | <u>153.795</u>           | <u>150.435</u>          |
| results and total depreciation   | 26.501   | 25.338                      | 26.302                      | 25.331   |  |                             |                       |                          |                         |
|  | 20.301   | 20.550                      | 20.302                      | 25.551   |  |                             |                       |                          |                         |
| ADDITIONAL DATA AND INFORMATION  |  |                             |                             |  | <ol><li>The number of staff employed at the end of the current period<br/>was 224 for the Group and the Company.</li></ol>   | was: Group: 221, Comp       | pany: 221, whereas    | for the corresponding p  | orevious period it      |
| 1. The companies included in the consolidated financial statements for the current period are presented below. Up until 31/12/2016 there has been no   |  |                             |                             |  |  |                             |                       |                          |                         |
| change to the consolidated companies and/or the % of participates.   |  |                             | w. Up until 31/12/2016 the  | ere nas been no                                  | 6. The Group and Company investments in fixed assets for the c   |                             |                       |                          |                         |
|  |  |                             |                             |  | they amounted to € 6,961 thousand and € 6,959 thousand for the Group and the Company respectively. (note: 7 & 8 of the Annual Financial Report).   |                             |                       |                          |                         |
| <u>Company</u>   | Country  | % holding                   | Consolidation<br>method     |  | 7. Other comprehensive income net of tax during the current peri   | iod amounted to € 105 th    | nousand, whereas i    | n the previous period it | amounted to € 111       |
| EYATH S.A.   | Greece   | Parent company              | Full consolidation          |  | thousand and related to actuarial results.   |                             |                       |                          |                         |
|  |  |                             |                             |  | 8. The income and expanses amounts associatively from the site   | rt of the financial paris d | and the halances      | f the Group and Care-    | any receivables and     |
| EYATH SERVICES S.A.  | Greece   | 100%                        | Full consolidation          |  | <ol><li>The income and expenses amounts, cumulatively from the sta<br/>liabilities at the end of the current period, resulting from transaction</li></ol>  |                             |                       |                          |                         |
| 2. During 2017, the parent company EYATH S.A. received an in   |  |                             |                             |  | -  |                             |                       |                          |                         |
| report was accepted by Company Management in Board of Dire<br>subsidiary, EYATH Services S.A., has the following fiscal years  | ectors' Decision No. 137/  | 2017 and the final au       |                             |  |  |                             | <u>Group</u>          | Company                  |                         |
| outsidiary, ETATTI Services S.A., rias the following fiscal years  | willon still need to be at                                       | auneu.                      |                             |  |  |                             |                       |                          |                         |
| <u>Company</u>   | Country  | % holding                   | OPEN TAX YEARS              |  | a) Income  |                             | 0                     | 0                        |                         |
| EYATH SERVICES S.A.  | Greece   | 100,00%                     | 2010                        |  | b) Expenses  |                             | 0                     | 1.969                    |                         |
|  |  |                             |                             |  | c) Receivables   |                             | 0                     | 120                      |                         |
| An audit is already being carried out for fiscal year 2016 by the auditing firm Grant Thornton which will issue a tax certificate (note 28.4 of the Annual Financial Report).  |  |                             |                             |  | d) Liabilities e) Transactions with and fees for management executives and B   | oard members                | 0<br>783              | 275<br>783               |                         |
| 3. The provisions formed for contingencies are in each case the following:   |  |                             |                             |  | f) Receivables from management executives and Board members  |                             | 4                     | 4                        |                         |
|  |  |                             |                             |  | g) Payables to management executives and Board members  9. The Group does not hold own shares.   |                             | 20                    | 20                       |                         |
| (note 28.1 of the Annual Financial Report).  |  |                             |                             |  | 10. No event has occurred which significantly affects the financia   |                             | ourse of the Compa    | any and the Group from   | 31/12/2016 to the       |
| ii) An accumulated provision has been formed for bad debts of  | date of approval of the financial statements by the Company's Bo |                             | ad to propore the F         | inancial Statements for                          | the year anded an  |                             |                       |                          |                         |
| in) An accumulated provision has been formed for open tax years or 5 open modelning from 17 of the Annual Financial Reports.   |  |                             |                             |  | 11. The annual Financial Statements were prepared based on the accounting policies used to prepare the Financial Statements for the year ended on 31/12/2015, other than the changes to the Standards and Interpretations which apply since 1/1/2016, which are explained in note 2 to the Financial |                             |                       |                          |                         |
| iv) An accumulated provision has been formed for impairment of inventories of € 35 thousand (note: 11 of the Annual Financial Report).  v) An accumulated provision has been formed for retirement compensation to staff of € 1,998 thousand (note: 16)  Statements. |  |                             |                             |  |  |                             |                       |                          |                         |
| vi) An accumulated provision has been formed for the removal of dehydrated sludge of € 2,200 thousand (note: 17 of the Annual Financial Report).   |  |                             |                             |  |  |                             |                       |                          |                         |
| vii) No other provisions have been formed.   |  |                             |                             |  |  |                             |                       |                          |                         |
| 4. There are no real encumbrances on Group and Company pro   | roperties.   |                             |                             |  |  |                             |                       |                          |                         |
|  |  |                             |                             |  |  |                             |                       |                          |                         |
| Thessaloniki, 27 April 2017  |  |                             |                             |  |  |                             |                       |                          |                         |
| THE CHAIRMAN OF THE BOARD & CEO THE VICE CHAIRMAN OF THE BOARD THE CFO   |  |                             |                             |  |  |                             |                       |                          |                         |
|  |  |                             |                             | 011741411  |  | 20                          | . <del>-</del>        |                          |                         |
| 1  |  |                             |                             |  |  |                             |                       |                          |                         |

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